



**RESOLUTION NO. 20170926-03**

**ADOPTING FY18 BUDGET**

**WHEREAS**, TexAmericas Center is a political subdivision of the State of Texas with the powers and authorities specified in Chapter 3503 of the Special District Local Laws Code of the State of Texas; and

**WHEREAS**, the requirement for a comprehensive budget for all activities of the Authority are prudent and lawful to fulfill the fiduciary responsibility of the Board of Directors; and

**WHEREAS**, the attached FY2018 budget has been prepared by the staff and approved by the Finance Committee;

**NOW, THEREFORE**, be it resolved by the Board of Directors of TexAmericas Center that the attached Fiscal Year 2018 budget is adopted as the budget for TexAmericas Center.

**PASSED AND APPROVED THIS 26th day of September, 2017.**

A handwritten signature in blue ink, reading "Boyd W. Sartin", written over a horizontal line.

**Boyd Sartin, Chairman of the Board**

**ATTEST:**

A handwritten signature in blue ink, reading "Ben King", written over a horizontal line.  
**Ben King, Secretary**

Attached: FY18 Budget

## GENERAL FUND

Analysis of FY17 Actual Revenues & Expenses,  
FY17 (Original & Amended) Budget

## FY18 Proposed Budget

	FY17 Actual	FY 17 Budgeted Amounts		FY18 Proposed Budget
		Original	Amended	
<b>Revenues:</b>				
ESCA	1,744,768	3,645,494	2,575,494	1,929,200
Grants (OEA & TCFG)	522,183	2,400,000	1,100,000	1,300,000
Franchise Fees	130,830	135,000	138,000	114,400
Interest Income	87,185	21,500	94,500	70,000
Timber & Hunting	297,875	287,340	299,340	303,501
Leases	1,759,502	1,569,143	1,760,143	1,848,100
Personal Property Sales	16,759	10,000	17,000	10,000
Miscellaneous	48,760	5,000	48,803	5,000
Leased Employee Revenue (TAC E Holdings)	46,567	46,000	58,000	97,763
Contractual Agreement	307,985		308,000	-
<b>Total Revenue</b>	<b>4,962,414</b>	<b>8,119,477</b>	<b>6,399,280</b>	<b>5,677,964</b>
<b>Expenses:</b>				
ESCA	1,864,349	3,696,249	2,525,783	1,963,790
General Government	474,672	545,848	561,390	587,883
Facility Operations	1,747,219	4,954,670	2,105,009	3,845,056
Hunting & Timber	64,163	192,585	89,825	157,171
Real Estate	956,323	1,182,318	1,142,276	1,298,983
<b>Total Expenses</b>	<b>5,106,726</b>	<b>10,571,670</b>	<b>6,424,283</b>	<b>7,852,883</b>
<b>Total Revenue Over (Under) Expenses</b>	<b>(144,312)</b>	<b>(2,452,193)</b>	<b>(25,003)</b>	<b>(2,174,919)</b>
<b>Beginning Fund Balance</b>	<b>11,982,107</b>	<b>11,837,795</b>	<b>11,837,795</b>	<b>9,712,792</b>
<b>Estimated Transfer In From Enterprise Restricted until May 1, 2018</b>			<b>(3,000,000)</b>	<b>3,000,000</b>
<b>Riverbend Loan Payback</b>			<b>900,000</b>	
<b>Ending Fund Balance</b>	<b>11,837,795</b>	<b>9,385,602</b>	<b>9,712,792</b>	<b>10,537,873</b>
<b>Fund Balance Breakdown:</b>				
Committed	-			
Assigned	-			
<b>Unassigned</b>	<b>11,837,795</b>		<b>9,712,792</b>	<b>10,537,873</b>
<b>Total Fund Balance</b>	<b>11,837,795</b>		<b>9,712,792</b>	<b>10,537,873</b>

## ESCA

### FY17 Original & Amended Budget & FY18 Budget

Ordinary Income/Expense	10/1-9/20 <u>Oct '16 - Sep 17</u>	FY17 <u>Budget</u>	FY17 <u>Increase/Decrease</u>	FY17 <u>Amendment</u>	FY18 <u>Budget</u>
<b>Income</b>					
48000 · ESCA	1,744,787.71	3,845,494.00	-1,070,000.00	2,575,494.00	1,929,208.00
<b>Total Income</b>	<b>1,744,787.71</b>	<b>3,845,494.00</b>	<b>-1,070,000.00</b>	<b>2,575,494.00</b>	<b>1,929,200.00</b>
<b>Gross Profit</b>	<b>1,744,787.71</b>	<b>3,845,494.00</b>	<b>-1,070,000.00</b>	<b>2,575,494.00</b>	<b>1,929,200.00</b>
<b>Expense</b>					
65240 · TCEQ Regulatory Support CLIN 6	2,793.83	89,565.00	-80,000.00	9,565.00	89,565.00
<b>65250 · GM, PM, RM, &amp; QM CLIN 4,5</b>					
65250.0 · Legal	38,999.00	88,000.00	-40,000.00	48,000.00	48,000.00
65250.1 · Salaries & Wages	76,131.09	98,803.00	-18,000.00	80,803.00	51,899.84
65250.2 · Health Insurance	4,652.21	7,730.00	-1,500.00	6,230.00	4,582.82
65250.3 · Pension	5,238.79	12,350.00	-5,000.00	7,350.00	6,487.48
65250.4 · Payroll Taxes	5,297.10	8,674.00	-1,500.00	7,174.00	4,579.67
65250.5 · Cell Phone	65.78	408.00	-300.00	108.00	360.00
65250.6 · Workers Compensation	474.97	1,072.00	-597.00	475.00	164.93
65250.7 · Training & Education	0.00	1,000.00	-1,000.00	0.00	500.00
65250.8 · Uniforms	0.00	638.00	-638.00	0.00	300.00
65250.9 · Other Employment Costs	0.00	388.00	-388.00	0.00	25.00
65250 · GM, PM, RM, & QM CLIN 4,5 - Other	0.00	41,543.00	-41,543.00	0.00	41,543.00
<b>Total 65250 · GM, PM, RM, &amp; QM CLIN 4,5</b>	<b>128,858.94</b>	<b>280,604.00</b>	<b>-110,486.00</b>	<b>150,138.00</b>	<b>158,442.74</b>
<b>65280 · Technical Programs CLIN 1,2,3</b>					
65285 · TAC Self-Performed Activities	435.00				

	<b>10/1-9/20</b>	<b>FY17</b>	<b>FY17</b>	<b>FY17</b>	<b>FY18</b>
	<b>Oct '16 - Sep 17</b>	<b>Budget</b>	<b>Increase/Decrease</b>	<b>Amendment</b>	<b>Budget</b>
65280 - Technical Programs CLIN 1,2,3 - Other	1,732,261.00	3,366,080.00	-1,000,000.00	2,366,080.00	1,735,762.00
<b>Total 65280 - Technical Programs CLIN 1,2,3</b>	<b>1,732,696.00</b>	<b>3,366,080.00</b>	<b>-1,000,000.00</b>	<b>2,366,080.00</b>	<b>1,735,762.00</b>
<b>Total Expense</b>	<b>1,864,346.57</b>	<b>3,696,249.00</b>	<b>-1,170,466.00</b>	<b>2,525,783.00</b>	<b>1,963,769.74</b>
<b>Net Ordinary Income</b>	<b>-119,550.86</b>	<b>-50,755.00</b>	<b>100,466.00</b>	<b>49,711.00</b>	<b>-34,589.74</b>
<b>Net Income</b>	<b>-119,550.86</b>	<b>-50,755.00</b>	<b>100,466.00</b>	<b>49,711.00</b>	<b>-34,589.74</b>

**HUNTING & TIMBER**  
**FY17 Original & Amended Budget & FY18 Budget**

	10/01/17-9/30/17 Oct '16 - Sep 17	FY17 Budget	FY17 Increase/Decrease	FY17 Amended Budget	FY18 Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>44020 · Timber Revenue</b>	255,446.86	241,340.00	15,000.00	256,340.00	257,561.00
<b>44025 · Hunting Revenue</b>	42,428.13	48,000.00	-3,000.00	43,000.00	45,940.00
<b>Total Income</b>	<u>297,874.99</u>	<u>287,340.00</u>	<u>12,000.00</u>	<u>299,340.00</u>	<u>303,501.00</u>
<b>Gross Profit</b>	297,874.99	287,340.00	12,000.00	299,340.00	303,501.00
<b>Expense</b>					
<b>64100 · Forestry</b>					
Reforestation	15,731.88	121,461.00	-105,000.00	16,461.00	44,880.00
Release	0.00	18,800.00	-18,800.00	0.00	0.00
Site Prep	5,818.72		25,040.00	25,040.00	49,740.00
Understory Burning	24,009.00	32,585.00	-8,000.00	24,585.00	28,710.00
<b>Total 64100 · Forestry</b>	<u>45,559.80</u>	<u>170,846.00</u>	<u>-104,760.00</u>	<u>66,086.00</u>	<u>123,330.00</u>
<b>65110 · Consulting</b>	18,603.34	21,739.00	2,000.00	23,739.00	23,000.00
<b>Total Expense</b>	<u>64,162.94</u>	<u>192,585.00</u>	<u>-102,760.00</u>	<u>89,825.00</u>	<u>146,330.00</u>
<b>Net Ordinary Income</b>	<u>233,712.05</u>	<u>94,755.00</u>	<u>114,760.00</u>	<u>209,515.00</u>	<u>157,171.00</u>
<b>Net Income</b>	<u>233,712.05</u>	<u>94,755.00</u>	<u>114,760.00</u>	<u>209,515.00</u>	<u>157,171.00</u>

**OVERHEAD**  
**FY17 Original & Amended Budget & FY18 Budget**

	10/1/16-9/30/17	FY17	FY17	FY17	FY18
	Oct '16 - Sep 17	Budget	Increase/Decrease	Amended Budget	Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
47000 - Miscellaneous Revenue	12,957.44	5,000.00	8,000.00	13,000.00	5,000.00
48000 - Interest	87,184.95	21,500.00	73,000.00	94,500.00	70,000.00
49000 - Leased Employee Revenue	46,567.34	46,000.00	12,000.00	58,000.00	97,763.00
<b>Total Income</b>	<b>146,709.74</b>	<b>72,500.00</b>	<b>93,000.00</b>	<b>165,500.00</b>	<b>172,763.00</b>
<b>Gross Profit</b>	<b>146,709.74</b>	<b>72,500.00</b>	<b>93,000.00</b>	<b>165,500.00</b>	<b>172,763.00</b>
<b>Expense</b>					
60110 - Salaries & Wages	189,313.59	223,667.00	0.00	223,667.00	280,351.56
60120 - Health Insurance	19,649.92	23,579.00	0.00	23,579.00	29,305.02
60130 - Pension	12,127.40	27,958.00	-5,000.00	22,958.00	32,543.95
60140 - Payroll Taxes	17,842.83	19,771.00	3,000.00	22,771.00	23,108.88
60210 - Cell Phone	2,566.60	1,097.00	2,000.00	3,097.00	2,028.04
60220 - Workers Compensation	494.49	618.00	0.00	618.00	730.57
60230 - Training & Education	730.00	3,050.00	-2,000.00	1,050.00	3,200.00
60240 - Uniforms	306.89	1,960.00	-1,800.00	380.00	2,145.00
60250 - Other Employment Costs	0.00	453.00	-353.00	100.00	160.00
61120 - Dues & Memberships	160.00	1,000.00	-840.00	160.00	1,000.00
61200 - Conferences & Travel	283.27	1,500.00	-1,000.00	500.00	1,500.00
61300 - Board Mtgs Spec Evts Comm	18,746.41	15,000.00	4,500.00	19,500.00	17,500.00
63200 - Insurance	0.00	0.00	0.00	0.00	0.00
65010 - Auditing	21,000.00	27,175.00	-6,175.00	21,000.00	12,310.00
65020 - Accounting	25,115.00	40,000.00	-7,000.00	33,000.00	40,000.00
65110 - Consulting	53,333.00	50,000.00	8,000.00	58,000.00	50,000.00
65210 - Legal					
65211 - 401(a) Legal	22,438.30	30,000.00	0.00	30,000.00	30,000.00
65210 - Legal - Other	22,059.53		22,059.53	22,059.53	

	<b>10/1/16-9/30/17</b>	<b>FY17</b>	<b>FY17</b>	<b>FY17</b>	<b>FY18</b>
	<b>Oct '16 - Sep 17</b>	<b>Budget</b>	<b>Increase/Decrease</b>	<b>Amended Budget</b>	<b>Budget</b>
Total 65210 - Legal	44,497.83	30,000.00	22,059.53	52,059.53	30,000.00
65315 - Janitorial	1,333.50	4,000.00	-2,000.00	2,000.00	4,000.00
66010 - Computer, Reproduct & Maint	27,759.00	30,000.00	0.00	30,000.00	30,000.00
66020 - Office Supplies	7,766.76	10,000.00	0.00	10,000.00	10,000.00
66030 - Postage	1,717.00	4,000.00	-1,800.00	2,200.00	4,000.00
66110 - Telephone & Internet	13,726.11	11,000.00	4,000.00	15,000.00	14,000.00
66120 - Utilities	12,771.20	13,500.00	1,000.00	14,500.00	13,500.00
66130 - Waste Management	2,667.61	3,500.00	0.00	3,500.00	3,500.00
66310 - Advertising	157.68	500.00	-250.00	250.00	500.00
66800 - Miscellaneous	586.00	2,500.00	-1,000.00	1,500.00	2,500.00
<b>Total Expense</b>	<b>474,671.89</b>	<b>545,648.00</b>	<b>15,541.53</b>	<b>561,389.53</b>	<b>587,682.99</b>
<b>Net Ordinary Income</b>	<b>-327,962.15</b>	<b>-473,348.00</b>	<b>77,458.47</b>	<b>-395,889.53</b>	<b>-415,119.99</b>
<b>Net Income</b>	<b>-327,962.15</b>	<b>-473,348.00</b>	<b>77,458.47</b>	<b>-385,889.53</b>	<b>-415,119.99</b>

**FACILITY OPS**  
**FY17 Original & Amended Budget & FY18 Budget**

	<u>10/1/16 9/20/17</u>	<u>FY17</u>	<u>FY17</u>	<u>FY17</u>	<u>FY18</u>
	<u>Oct '16 - Sep 17</u>	<u>Budget</u>	<u>Increase/Decrease</u>	<u>Amended Budget</u>	<u>Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>43015 · Franchise Fees</b>					
43020 · Franchise Fees - AEP	53,693.84	55,000.00	3,000.00	58,000.00	57,000.00
44035 · Franchise Fees - Riverbend	77,136.00	80,000.00		80,000.00	56,000.00
44022 · Franchise Fees - IT Network USA					700.00
44021 · Franchise Fees - Natural Gas					700.00
<b>Total 43015 · Franchise Fees</b>	<b>130,829.84</b>	<b>135,000.00</b>	<b>3,000.00</b>	<b>138,000.00</b>	<b>114,400.00</b>
<b>44010 · Personal Property Sales</b>	<b>16,558.72</b>	<b>10,000.00</b>	<b>7,000.00</b>	<b>17,000.00</b>	<b>10,000.00</b>
<b>45000 · Grant Income</b>					
45020 · TCF Grant	436,873.22	750,000.00	-300,000.00	450,000.00	300,000.00
45030 · EDA Planning Grant	26,340.00	150,000.00	0.00	150,000.00	0.00
45040 · EDA Infrastructure Grant	58,969.78	1,500,000.00	-1,000,000.00	500,000.00	1,000,000.00
<b>Total 45000 · Grant Income</b>	<b>522,183.00</b>	<b>2,400,000.00</b>	<b>-1,300,000.00</b>	<b>1,100,000.00</b>	<b>1,300,000.00</b>
<b>44070 · Miscellaneous Revenue</b>					
47006 · Tenant Reimbursement	32,803.00	0.00	32,803.00	32,803.00	0.00
<b>Total 44070 · Miscellaneous Revenue</b>	<b>32,803.00</b>	<b>0.00</b>	<b>32,803.00</b>	<b>32,803.00</b>	<b>0.00</b>
<b>Total Income</b>	<b>702,374.56</b>	<b>2,545,000.00</b>	<b>-1,257,197.00</b>	<b>1,287,803.00</b>	<b>1,424,400.00</b>
<b>Gross Profit</b>	<b>702,374.56</b>	<b>2,545,000.00</b>	<b>-1,257,197.00</b>	<b>1,287,803.00</b>	<b>1,424,400.00</b>
<b>Expense</b>					
60110 · Salaries & Wages	187,660.46	248,907.00	-20,000.00	228,907.00	284,235.93
60120 · Health Insurance	26,509.46	56,057.00	-20,000.00	36,057.00	66,242.85
60130 · Pension	8,070.27	31,113.00	-17,000.00	14,113.00	35,529.49
60140 · Payroll Taxes	9,380.66	22,405.00	-6,000.00	16,405.00	25,651.81



<b>60210 · Cell Phone</b>	2,400.04	1,725.00	1,500.00	3,225.00	2,364.20
<b>60220 · Workers Compensation</b>	4,449.56	9,968.00	-2,000.00	7,968.00	11,651.69
<b>60230 · Training &amp; Education</b>	855.00	5,750.00	-4,500.00	1,250.00	5,900.00
<b>60240 · Uniforms</b>	3,356.77	4,313.00	0.00	4,313.00	5,015.00
<b>60250 · Other Employment Costs</b>	2,409.00	3,425.00	0.00	3,425.00	3,245.00
<b>60300 · Temporary Labor</b>	6,959.49	25,000.00	-18,000.00	7,000.00	25,000.00
<b>61120 · Dues &amp; Memberships</b>	0.00	600.00	0.00	600.00	600.00
<b>61200 · Conferences &amp; Travel</b>	241.65	1,000.00	-700.00	300.00	1,000.00
<b>62110 · Small Tools &amp; Equipment</b>	2,850.89	6,000.00	0.00	6,000.00	10,000.00
<b>62115 · Materials &amp; Supplies</b>	5,341.00	16,000.00	-5,000.00	11,000.00	20,000.00
<b>62120 · Equipment Maintenance</b>	25,550.00	20,000.00	8,000.00	28,000.00	30,000.00
<b>62130 · Vehicle Repairs &amp; Maintenance</b>	2,313.00	4,000.00		4,000.00	5,000.00
<b>62200 · Fuel</b>	14,787.86	13,500.00	3,000.00	16,500.00	14,000.00
<b>63115 · Preventative Maintenance</b>					
1730002 · Reroof Bldg 154 TAC Central	64,300.00	70,730.00	-6,430.00	64,300.00	0.00
1730003 · ISONOVA ROOF REPAIRS	51,301.00	49,999.00	1,302.00	51,301.00	0.00
63115 · Preventative Maintenance - Other	6,660.10	36,175.00	0.00	36,175.00	184,790.00
<b>Total 63115 · Preventative Maintenance</b>	122,261.10	156,904.00	-5,128.00	151,776.00	184,790.00
<b>63200 · Insurance</b>	4,116.50	8,500.00	0.00	8,500.00	0.00

<b>63300 · Building &amp; Infrastruct Repairs</b>					
175 Arkansas Repairs	1,023.00	11,853.00	0.00	11,853.00	
1630022 · Expal USA Water Improvements	289,462.50	0.00	289,462.50	289,462.50	0.00
1730001 · TX AVE PANTHER CREEK HEADWALL	24,637.00	28,600.00	-3,963.00	24,637.00	0.00
63300 · Building & Infrastruct Repairs - Other	<u>76,383.00</u>	<u>209,547.00</u>	<u>-100,000.00</u>	<u>109,547.00</u>	<u>250,000.00</u>
<b>Total 63300 · Building &amp; Infrastruct Repairs</b>	<b>391,505.50</b>	<b>250,000.00</b>	<b>185,499.50</b>	<b>435,499.50</b>	<b>250,000.00</b>
<b>63410 · Lawn &amp; Property Maintenance</b>	<b>72,081.11</b>	<b>105,000.00</b>	<b>-20,000.00</b>	<b>85,000.00</b>	<b>105,000.00</b>
<b>65110 · Consulting</b>	<b>10,509.00</b>	<b>25,000.00</b>	<b>0.00</b>	<b>25,000.00</b>	<b>25,000.00</b>
<b>65310 · Custodial</b>	<b>10,085.71</b>	<b>12,000.00</b>	<b>0.00</b>	<b>12,000.00</b>	<b>12,000.00</b>
<b>66020 · Office Supplies</b>	<b>513.30</b>	<b>1,500.00</b>	<b>0.00</b>	<b>1,500.00</b>	<b>0.00</b>
<b>66120 · Utilities</b>	<b>3,953.26</b>	<b>5,000.00</b>	<b>0.00</b>	<b>5,000.00</b>	<b>6,000.00</b>
<b>66800 · Miscellaneous</b>	<u>1,020.57</u>	<u>1,000.00</u>	<u>500.00</u>	<u>1,500.00</u>	<u>2,000.00</u>
<b>Total Expense Excluding Capital Outlay</b>	<b>919,181.16</b>	<b>1,034,667.00</b>	<b>80,171.50</b>	<b>1,114,838.50</b>	<b>1,130,225.97</b>
<b>67000 · Capital Outlay</b>					
TAC E Security System	0.00	5,000.00	-5,000.00	0.00	0.00
TAC Headquarters	0.00	600,000.00	-600,000.00	0.00	1,200,000.00
Tractor	0.00				55,000.00

**65115 - Grants****EDA GRANT**

9917002 AREA D FIRE LINE IMP	8,925.25	11,057.66	0.00	11,057.66	0.00
9917003 TAC E SANITARY SEWER IMP	5,691.50	630,223.20	-524,531.70	105,691.50	604,528.70
9917004 EXPAL SEWER IMP	77,440.48	155,952.00	-68,511.52	87,440.48	68,511.52
9917005 228 TX AVE PARKING LOT IMP	36,188.50	584,719.54	-548,531.04	36,188.50	548,531.04
9917006 OLSSON CONTRACT	200,000.00	200,000.00	0.00	200,000.00	0.00
EDA GRANT - Other	5,018.00	138,050.60	-133,032.60	5,018.00	33,032.60

**Total EDA GRANT**

	333,263.73	1,720,003.00	-1,274,606.86	445,396.14	1,254,603.86
--	------------	--------------	---------------	------------	--------------

**TCF GRANT**

9917001 TAC E NATURAL GAS SYSTEM	417,500.00	389,000.00	28,500.00	417,500.00	0.00
SWEPSCO	67,348.47	67,348.47	0.00	67,348.47	
ATCOG	0.00	50,000.00	0.00	50,000.00	
MTG Engineering	9,150.50	54,700.00	-45,549.50	9,150.50	45,549.50
TCF GRANT - Other	775.00	188,951.53	-188,176.53	775.00	159,676.53

**Total TCF GRANT**

	494,773.97	750,000.00	-205,226.03	544,773.97	205,226.03
--	------------	------------	-------------	------------	------------

**65115 - Grants - Other**

	0.00	845,000.00	-845,000.00	0.00	0.00
--	------	------------	-------------	------	------

**Total 65115 - Grants**

	828,037.70	3,315,003.00	-2,324,832.89	990,170.11	1,459,829.89
--	------------	--------------	---------------	------------	--------------

**Total 67000 - Capital Outlay**

	828,037.70	3,920,003.00	-2,929,832.89	990,170.11	2,714,829.89
--	------------	--------------	---------------	------------	--------------

**Total Expense**

	1,747,218.86	4,954,670.00	-2,849,661.39	2,105,008.61	3,845,055.86
--	--------------	--------------	---------------	--------------	--------------

**Net Ordinary Income**

	-1,044,844.30	-2,409,670.00	1,592,464.39	-817,205.61	-2,420,655.86
--	---------------	---------------	--------------	-------------	---------------

**Net Income**

	-1,044,844.30	-2,409,670.00	1,592,464.39	-817,205.61	-2,420,655.86
--	---------------	---------------	--------------	-------------	---------------

**REAL ESTATE**  
**FY17 Original & Amended Budget & FY18 Budget**

	<u>10/1/16-9/20/17</u> <u>Oct '16 - Sep 17</u>	<u>FY17</u> <u>Budget</u>	<u>FY17</u> <u>Increase/Decrease</u>	<u>FY17</u> <u>Amended Budget</u>	<u>FY18</u> <u>Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>43010 · Leases</b>					
44045 · Processing Fee	200.00	100.00	100.00	200.00	200.00
43010 · Leases - Other	<u>1,759,302.15</u>	<u>1,569,043.00</u>	<u>190,900.00</u>	<u>1,759,943.00</u>	<u>1,847,900.00</u>
<b>Total 43010 · Leases</b>	1,759,502.15	1,569,143.00	191,000.00	1,760,143.00	1,848,100.00
<b>45600 · Contractual Agreements</b>	307,985.22	0.00	308,000.00	308,000.00	0.00
<b>47000 · Miscellaneous Revenue</b>	<u>3,000.00</u>	<u>0.00</u>	<u>3,000.00</u>	<u>3,000.00</u>	<u>0.00</u>
<b>Total Income</b>	<u>2,070,487.37</u>	<u>1,569,143.00</u>	<u>502,000.00</u>	<u>2,071,143.00</u>	<u>1,848,100.00</u>
<b>Gross Profit</b>	2,070,487.37	1,569,143.00	502,000.00	2,071,143.00	1,848,100.00
<b>Expense</b>					
<b>60110 · Salaries &amp; Wages</b>	104,136.22	211,810.00	-65,000.00	146,810.00	194,352.38
<b>60120 · Health Insurance</b>	10,609.69	13,148.00	0.00	13,148.00	14,265.01
<b>60130 · Pension</b>	8,355.37	26,476.00	-15,000.00	11,476.00	24,294.06
<b>60140 · Payroll Taxes</b>	7,032.54	18,708.00	-8,000.00	10,708.00	17,232.33
<b>60210 · Cell Phone</b>	1,341.48	840.00	700.00	1,540.00	1,248.06
<b>60220 · Workers Compensation</b>	632.53	706.00	150.00	856.00	641.40
<b>60230 · Training &amp; Education</b>	2,269.05	5,000.00	0.00	5,000.00	4,280.00
<b>60240 · Uniforms</b>	703.43	1,680.00	0.00	1,680.00	1,440.00
<b>60250 · Other Employment Costs</b>	0.00	640.00	0.00	640.00	120.00
<b>60300 · Temporary Labor</b>	13,546.41	30,000.00	-12,000.00	18,000.00	30,000.00
<b>61120 · Dues &amp; Memberships</b>	12,770.00	18,050.00	0.00	18,050.00	25,195.00
<b>61200 · Conferences &amp; Travel</b>	30,754.56	64,610.00	-25,000.00	39,610.00	108,285.00
<b>62130 · Vehicle Repairs &amp; Maintenance</b>	441.08	500.00	200.00	700.00	700.00

<b>62200 · Fuel</b>	423.08	3,000.00	-1,500.00	1,500.00	3,000.00
<b>63110 · Cost of Sales &amp; Leases</b>				0.00	
1715004 · Bldg F-15 Remediation	35,874.00	33,919.20	33,919.20	67,838.40	0.00
63110 · Cost of Sales & Leases - Other	<u>18,838.00</u>	<u>216,080.80</u>	<u>-150,000.00</u>	<u>66,080.80</u>	<u>250,000.00</u>
<b>Total 63110 · Cost of Sales &amp; Leases</b>	<b>54,712.00</b>	<b>250,000.00</b>	<b>-116,080.80</b>	<b>133,919.20</b>	<b>250,000.00</b>
<b>63200 · Insurance</b>	245,631.50	225,000.00	25,000.00	250,000.00	252,180.00
<b>65110 · Consulting</b>	80,717.00	125,000.00	-30,000.00	95,000.00	100,000.00
<b>65115 · Grants</b>					10,000.00
<b>65120 · Marketing</b>				0.00	
Advertising	954.62	0.00	0.00	0.00	10,000.00
Community Events/Spec Events	0.00	21,900.00	-21,900.00	0.00	47,750.00
Meals & Entertainment	2,845.60	0.00	0.00	0.00	10,000.00
Promotional Items	0.00	0.00	0.00	0.00	5,000.00
65120 · Marketing - Other	<u>71,190.00</u>	<u>74,750.00</u>	<u>0.00</u>	<u>74,750.00</u>	<u>85,000.00</u>
<b>Total 65120 · Marketing</b>	<b>74,990.22</b>	<b>96,650.00</b>	<b>-21,900.00</b>	<b>74,750.00</b>	<b>157,750.00</b>
<b>65210 · Legal</b>	82,719.00	75,000.00	15,000.00	90,000.00	75,000.00
<b>66010 · Computer, Reproduct &amp; Maint</b>	4,876.04	5,000.00	0.00	5,000.00	13,000.00
<b>66120 · Utilities</b>	-727.04	10,500.00	-7,000.00	3,500.00	10,000.00
<b>66800 · Miscellaneous</b>					1,000.00
<b>67000 · Capital Outlay</b>					5,000.00
9915004 · OEA Contract Workforce Solution	<u>220,388.89</u>		<u>220,389.00</u>	<u>220,389.00</u>	
<b>Total 67000 · Capital Outlay</b>	<b>220,388.89</b>	<b>0.00</b>	<b>220,389.00</b>	<b>220,389.00</b>	<b>5,000.00</b>
<b>Total Expense</b>	<b>956,323.05</b>	<b>1,182,318.00</b>	<b>-40,041.80</b>	<b>1,142,276.20</b>	<b>1,298,983.24</b>
<b>Net Ordinary Income</b>	<b>1,114,164.32</b>	<b>386,825.00</b>	<b>542,041.80</b>	<b>928,866.80</b>	<b>549,116.76</b>
<b>Net Income</b>	<b><u>1,114,164.32</u></b>	<b><u>386,825.00</u></b>	<b><u>542,041.80</u></b>	<b><u>928,866.80</u></b>	<b><u>549,116.76</u></b>